

KEY COMPONENTS TO BUILD YOUR ASSAYS

Everything your team needs to transition successfully from discovery to commercialization. Learn more at [idtdna.com/B2B](https://www.idtdna.com/B2B).



DISCOVERY RESEARCH

We'll collaborate with your product management and R&D teams to navigate assay design and optimization, resolve licensing questions, and tackle technical setbacks.



DEVELOPMENT AND SCALE-UP

When you're ready to scale up manufacturing for commercialization, we'll provide your production team with the lot sizes and the packaging flexibility they need to build inventory.



VERIFICATION AND VALIDATION

We'll make sure your Quality Specialists have detailed insight into the manufacturing processes to ensure your product meets all required specifications.



COMMERCIALIZATION

When your procurement team brings your assay to market, a dedicated IDT account manager will ensure seamless order integration and flexible supply options.

From the beginning, IDT has been rooted in science of the highest quality. We were scientists serving other scientists then, and have held on to that mission for more than 30 years. Today, we are a trusted B2B component supplier to more than 500 diagnostic and biotechnology organizations.

> [WWW.IDTDNA.COM/B2B](https://www.idtdna.com/B2B)

custom oligos • next generation sequencing • CRISPR genome editing • qPCR & PCR • synthetic biology • functional genomics

We share your passion and commitment to create fast, sensitive, and accurate molecular tools, enabling improved disease research and molecular diagnostics for better healthcare outcomes. We provide dedicated staff and resources to help your team achieve success.

PRODUCT MANAGER

As a **Product Manager**, you need a strategic partner to help you meet your revenue goals with high-quality reagents, on-time delivery, and the ability to grow with you. Our business development and B2B account management teams are here to assist you during all phases of your project.

- >30 years of experience in oligonucleotide manufacturing
- >65,000 oligos synthesized/QC tested per day
- >500 diagnostic and biotechnology organizations served
- >1000 GMP/OEM assays commercialized using IDT components

R&D SCIENTIST

As an **R&D Scientist**, you need an experienced, innovative partner with experimental design tools, expert technical support, and rapid turnaround times. Our customer and technical support teams are here to help you during the discovery research phase of your project.

- Intuitive design tools for PCR, qPCR, NGS, and CRISPR
- License-free fluorophores, 500+ other modifications available
- Easy-to-order RUO and GMP oligos
- Accessible customer and technical support teams

PRODUCTION SCIENTIST

As a **Production Scientist**, you need an experienced partner who can provide scalability and flexibility. Our GMP manufacturing and B2B account management teams will assist you during the development and scale-up phases.

- >90,000 GMP oligonucleotides synthesized per year
- Picomole-to-multigram single lot scalability
- Custom tubes, plates, bags, boxes, labels
- Third-party reagent sourcing

QA SPECIALIST

As a **QA Specialist**, you need a certified partner during product development and commercialization to ensure that your product meets all regulatory and quality requirements. Our Quality Assurance and B2B advocate teams are here to guide you during the verification and validation phase of your project.

- ISO 13485:2016 and ISO 14644-1:2015 certifications; US FDA registration (Registration 3004513294)
- LIMS batch history record
- Change Control Notification (CCN) service with right to approve for GMP products
- >35 successful audits per year

PROCUREMENT SPECIALIST

As a **Procurement Specialist**, you need a reliable partner who can help you manage all aspects of ordering and integration, with options to help you meet your budget. Our B2B account manager will be here for you during the commercialization phase of your project.

- OEM drop-shipping to your customers
- Full-featured API integration
- Customer-specific inventory builds and reports
- >200 existing e-procurement integration relationships

> LEARN HOW WE CAN HELP YOUR TEAM THROUGH EVERY PHASE, FROM DISCOVERY TO COMMERCIALIZATION, AT WWW.IDTDNA.COM/B2B.